# Challenges

- Upgrade casino amenities and enhance guest experiences
- Improve security and support new digital amenities
- Deploy a high-performance network for a bandwidth-hungry entertainment space

#### **Extreme Solutions**

- Extreme Fabric
- ExtremeSwitching™
- ExtremeCloud™ IQ

"The gaming floor security relies on strong connectivity. Exceptional performance, full visibility, and insights that enable operations and management teams to continuously improve and build upon guest experiences are requirements a casino's network must support, while network automation reduces manual tasks. Extreme's solutions enable casinos to provide the personalized experiences that bring guests back."

Eli Kendel, Territory Manager Israel, Romania, Greece, Cyprus & Malta, Extreme Networks Regency Casino Entertainment, the largest entertainment company in Greece, has extended its partnership with Extreme Networks by deploying a new secure, high-performance network at Regency Casino Mont Parnes. Leveraging Extreme Fabric and ExtremeCloud IQ, the casino will improve network performance, streamline operations, and provide first-class guest experiences.

With these solutions in place, the Regency Casino Mont Parnes can now offer next-gen services that will increase guest loyalty, while opening the doors for significant, new business opportunities. While Extreme Fabric enables network standardization through its simplifying, agile, and secure capabilities, ExtremeCloud IQ consolidates network management – ensuring stable and robust connectivity for guests, staff, and critical technologies, like security cameras on the game floor.

"Extreme technology brought flexibility, simplicity, and improved security by design to our networks. Further, Extreme's automation saves time for our CCTV team while providing more visibility, resulting in reduced incident response times and improved customer review scores. We also improved security in the gaming areas and network performance, which had a significant impact on our ability to provide our guests with the services and amenities they required."

Pavlos Cheiletzaris, Surveillance Manager, Regency Casino Mont Parnes

# Results



### **Future-Proof Guest Experience**

- Offer next-gen services and amenities that drive guest loyalty and enable new significant business opportunities
- · Guests experience increased network stability and reliability, securely



# **Secure Consolidation of Network and Surveillance**

- Fabric provides a simple, agile, and secure network that streamlines management and boosts efficiency
- · Consolidated deployment and management of network and surveillance system

"We suggested and carried out the deployment of the Extreme solutions with full confidence as being a perfect technology fit to satisfy the objectives to modernize the complete infrastructure with improved security features, additionally introducing advanced management tools to enable significant savings for the customer."

Kanaropoulos Gakis, Owner, Techicom S.A

