# ExtremeCloud™ IQ Universal Licensing

Avoid Overpaying and Get Clear Cost Predictability

Networks are constantly evolving to adapt to new business demands and IT organizations require greater license flexibility to avoid overpaying while keeping the network running at its best. The transition to cloud-based management solutions and subscription licensing facilitates a shift from CapEx to OpEx. This shift may help but customers shouldn't be forced to pay for features that they do not need. Simplified licensing saves money by enabling efficient license utilization which is especially important when undergoing device or cloud migration.

Extreme offers Universal Licensing, so customers only pay for what they need and use, which provides greater cost efficiency and flexibility. ExtremeCloud IQ value-based licensing tiers, Connect, Pilot, and CoPilot, make it easier for organizations to scale their networks and adapt to IT needs.

Award Badges

Tech Ascension 2023
Cloud Infrastructure
Solution of the Year
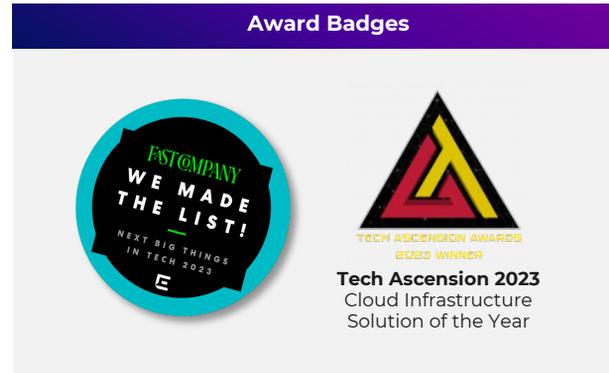
Unified

- A license can be applied to any Extreme Universal or legacy device.
- Licenses can also be applied to third-party switches, access points, firewalls, cameras, sensors, and other networking and internet of things (IoT) devices.
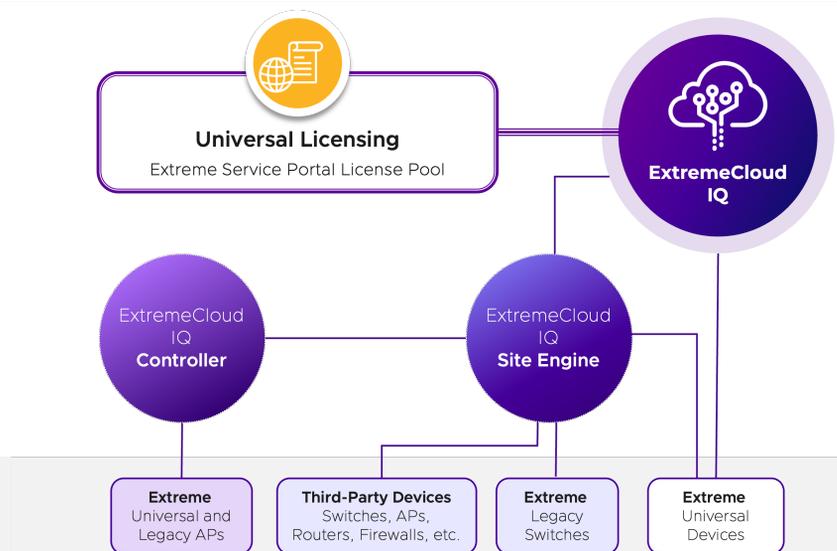
Poolable and Portable

- Licenses are pooled, making them independent of device, location, and user.
- Portability allows licenses to be transferred free of charge between devices, providing flexibility, efficient license usage, and clear cost predictability.

Feature-rich

- Value-based licensing tiers deliver unified management and automation for scale.
- Simple and seamless upgrades with the ability to coordinate co-termination facilitate additional efficiencies.

ExtremeCloud IQ provides unified management of Universal Wired and Wireless devices, legacy switches and access points (APs), and third-party devices. Universal Licensing simplifies administration while providing greater flexibility using a common license pool.

Universal Licensing
Extreme Service Portal License Pool

ExtremeCloud IQ

ExtremeCloud IQ **Controller**

ExtremeCloud IQ **Site Engine**

Extreme Universal and Legacy APs

Third-Party Devices Switches, APs, Routers, Firewalls, etc.

Extreme Legacy Switches

Extreme Universal Devices

Advantages of Universal Licensing

Many networking vendors require different licenses for different types of networking and IoT devices. This increases the administrative complexity and makes it difficult to transition between devices and to migrate to cloud-based management from CapEx to OpEx subscription licensing. ExtremeCloud IQ uses the same license for APs, switches, third-party, Universal, and IoT devices.

Unified

Most network environments are heterogeneous with devices from multiple vendors. This situation and the related complexity are increasing with the growth of edge applications and the related devices. In addition to Extreme devices, ExtremeCloud IQ provides management of Cisco and HPE Aruba switches and basic set up and monitoring of a large array of devices from Juniper Networks, Dell, Nokia, Allied Telesis, Zyxel, Linksys, Huawei devices, and more. Since it uses Simple Network Management Protocol (SNMP), it can also support IoT devices, such as cameras and sensors. Universal Licenses can be applied to all these devices – this is the power of One Network, One Cloud, One Extreme.

ExtremeCloud IQ allows IT organizations to transition to cloud-based network management at their own pace. Many organizations are consolidating the number of network management tools they use in their environment as they transition to SaaS network management. ExtremeCloud IQ Universal Licensing provides consistent pricing as organizations shift to cloud-based network management. The Universal Licenses are pooled, so they are not specific to device, location, or user.

Poolable and Portable

Universal Licenses are portable across devices, device types, and Extreme's network management applications, as well as across on-premises, public, private, and ExtremeCloud Edge cloud-based deployments. Right to Use (RTU) applies to all devices, regardless of deployment option, to enable maximum reuse, flexibility, and cost efficiency. Licenses can be accessed and administered from the Extreme Portal with a consumer-centric experience enabling self-serve instant portability.

ExtremeCloud IQ includes three feature-rich license tiers: Connect, Pilot, and CoPilot. Users can upgrade simply and seamlessly between tiers. Connect is a base-level tier that provides subscription-free cloud management for up to 10 supported devices. Pilot is the primary deployment mode for ExtremeCloud IQ. It is designed for organizations that require enhanced configurations, policy enforcement, visibility and reporting, and it is a prerequisite for Universal ZTNA.

Feature-rich

CoPilot is an additional license that builds on the extensive capabilities of Pilot, and it unlocks additional anomaly detection and Explainable ML capabilities. It also features device simulation capabilities with networking's first Digital Twin. Extreme simplifies license administration by providing support for different start and end dates and by coordination of co-termination to provide additional efficiencies.

To learn more about the benefits of ExtremeCloud IQ, visit
www.extremenetworks.com/products/cloud-based-management/extremecloud-iq/extremecloud-iq.