SOTI and ExtremeCloud IQ

Enabling visualization of real-time operations

Extreme networks

SOTI

SOTI is a proven innovator and industry leader for simplifying business mobility solutions by making them smarter, faster and more reliable. With SOTI's innovative portfolio of solutions, organizations can trust SOTI to elevate and streamline their mobile operations, maximize their ROI and reduce device downtime.

Organizations increasingly rely on mobile devices for business processes. With the number of mobile devices increasing at such a prolific rate, the ability to manage them becomes unsustainable. Organizations need real-time visibility and proactive issue resolution. SOTI XSight Live View* and ExtremeCloudIQ, stands out as a unique solution, offering real-time visualization of mobile and business operations while consolidating device and operational data into a single, comprehensive view.

Organizations can now quickly diagnose problems and address issues efficiently. With access to both live and historical data, businesses can track performance trends and optimize operations. In addition, Live View improves indoor location-based tracking by ingesting data from ExtremeCloudIQ and Universal APs and displaying devices on floor maps, enabling more efficient device management and quicker, data-driven decision-making.

Industry Use Cases

	Retail	Transportation & Logistics (T&L)	Healthcare
Customer Issues	• Smart shopping is the future, making mobile devices essential for a seamless experience. • Devices must be connected, charged, and secure at all times. • Any device failure directly impacts brand reputation and customer satisfaction.	• Mobile devices are vital for guiding drivers and tracking deliveries. • Lost or damaged devices lead to high replacement and repair costs. • Device downtime slows operations and impacts revenue.	• Healthcare is going digital, replacing paper-based processes with mobile devices. • Increased device use brings higher security risks, including loss or theft. • Patient trust depends on security—data concerns may impact information sharing.
How SOTI XSight & Extreme Networks Help	• SOTI XSight Live View – Indoor Location and ExtremeCloudIQ provide real-time device visualization and analytics. • Monitor battery levels, Wi-Fi connectivity, and more to ensure optimal performance. • Proactively remove problem devices and keep available ones ready for customers.	• SOTI XSight Live View – Indoor Location and ExtremeCloudIQ provides total visibility into your device fleet. • Track device location and historical travel patterns for better management. • Identify frequent drops to improve employee training and reduce damage.	• SOTI XSight Live View and ExtremeCloudIQ helps quickly locate misplaced devices and prevent security breaches. • Indoor Location enables tracking of current (online) or last known (offline) device locations. • Enhances patient confidence in data security and ensures control over devices.

For more information on the SOTI XSight and Extreme Networks integration, co-selling initiatives and joint proof of concepts (POCs), reach out to:

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Alliances at Extreme Networks
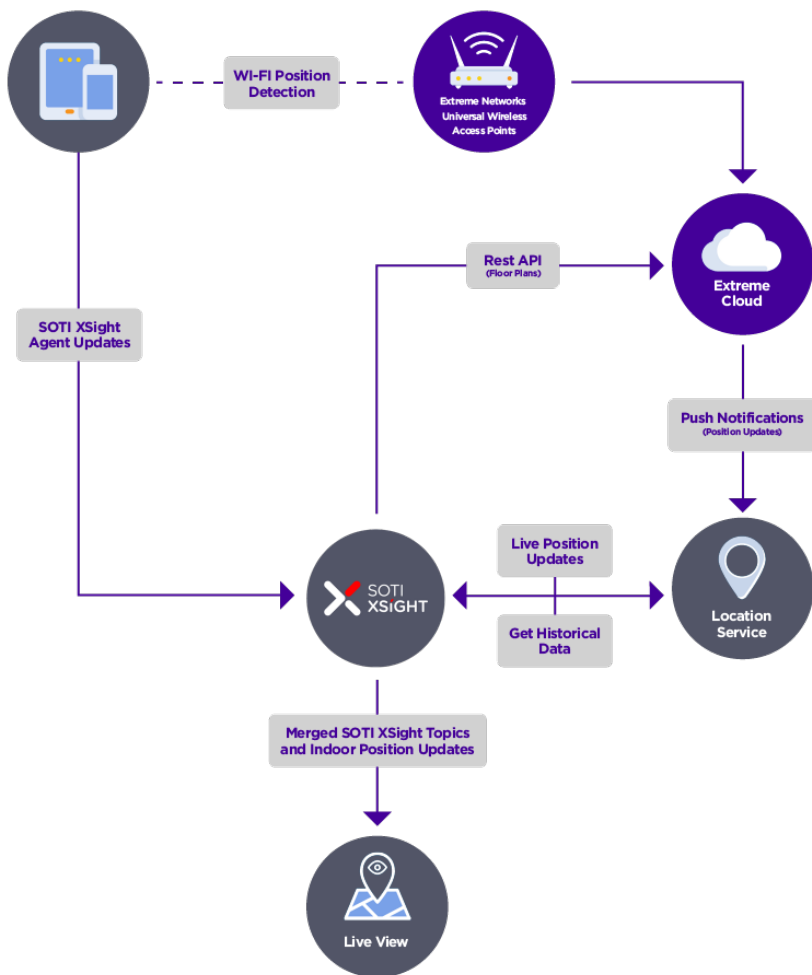alliance-ecosystems-requests@extremenetworks.com

*SOTI XSight Live View - Patent Pending:

How it Works

Through the SOTI XSight Agent, devices send regular updates on their status to SOTI XSight, allowing businesses to monitor the health and activity of their devices and the efficiencies of their mobile operations. This data is integrated into SOTI XSight Live View.

SOTI XSight Location Services, powered by Extreme Networks Universal Wireless Access Points (APs), ensure precise and continuous tracking of devices. The APs detect a device's position and sends this data to the Extreme Cloud, where it is processed and mapped onto floor plans. Location Services manages this data stream, enabling real-time tracking, and provides a historical record of device movements. This integration improves location accuracy, supports workflow optimization and provides insights into device usage over time, significantly enhancing both operational performance and the user experience.

Requirements

- An active license of both SOTI MobiControl and SOTI XSight must be installed.
- SOTI XSight must be installed with v2025.0.x.
- Devices must be enrolled in SOTI MobiControl v15.6 (minimum).
- Devices must have the SOTI XSight Agent installed.
- Location Services must be installed with SOTI XSight.

- ExtremeCloudIQ: For indoor device tracking, enhanced location

  services, asset tracking and analytics.
- Indoor locations must deploy Extreme Networks

  Universal Access Points.