

TOP 10 BENEFITS

of a Network Vendor That Cares

What your business cares about matters — and should matter to your technology vendor. This is why we believe that your network investment should be the start of a long-term relationship, not just a one-time transaction. And you should be consistently getting the dedicated support of your vendor.

It's for this reason that we focus so much on our customers' needs. It's also how we can offer more than just innovative, simple, secure networking solutions. Our customers also enjoy unmatched service, outstanding visibility and control, our focused portfolio, and the clarity and vision needed to offer their own market differentiation. This is what you can have too: the difference of a network vendor that cares.

1

LEADING INNOVATION

When it comes to the most demanding environments, businesses worldwide, including Fortune 50 giants, rely on Extreme Networks solutions such as fabric, AI, security, and cloud management.

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2

YOUR NETWORK, YOUR WAY

Free yourself from the inflexibility of solutions that lock you in and migrate at your own pace. Whether on-premises, in the cloud, or hybrid (even with technologies like Cisco, HPE, or Juniper), Extreme deployment and management are as natural as pouring your next cup of coffee.

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3

UNRIVALED NETWORK FABRIC

This is network fabric the way it's supposed to be. A single network overlay that unifies your entire network from branch to campus to data center across wired, wireless, SD-WAN and third-party devices and technologies for simplified network operations.

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4

RADICAL SIMPLICITY

You deserve the simplest, most transparent licensing model in the industry — with predictable costs that are so straightforward they practically pay for themselves.

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5

LAYERED SECURITY

Peace of mind comes from knowing you have your bases covered with multiple ways to stop security threats. That's why you need layers of security that are already built into each network element.

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6

FULL VISIBILITY AND CONTROL

Once deployed and ready, you can sit back and get a view of your network from end to end through a single dashboard. There are no disparate platforms; everything's easy to see, easy to control, and at your fingertips.

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7

FUTURE-FOCUSED

No need to worry about whether your vendor will continue to support your solutions. Instead, move forward confidently knowing Extreme's product portfolio is firmly established and drives a clear vision. Open and secure, there's no need for rip and replace, just straightforward benefits and consistent growth.

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8

DESIGNATED SUPPORT

Unlike other vendors, Extreme considers each of its customers a long-term relationship. All our support engineers are locally assigned. And they're determined to work directly with you until your issue is resolved — no transferring from tier to tier.

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9

STEADFAST PARTNERSHIP

A vendor that's deeply committed to its partners is equally present for its customers. Our partners enjoy open communication with us, and we work together to serve you with that same level of unwavering support.

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10

TRUSTED BY CUSTOMERS

We believe our customers speak well of us long after implementation because of our unwavering commitment to customer satisfaction. As the official Wi-Fi and Wi-Fi analytics provider for the NFL and six-time Leader in the Gartner Magic Quadrant, you can trust Extreme power your network.

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