

# Services to Ease Migration

Explore finance and support options for your cloud-managed wireless upgrade.



As we approach the end of Extreme Networks' WiNG era, now is the perfect time to transition to the cloud. Extreme offers a variety of financing and service options to guide your migration to the next phase of your cloud-managed network journey.

## Flexible Financing

Simple, flexible financing options aligned perfectly to meet business outcomes.



**Reduce financial burden of large-scale migration projects**



**Evolve your network to adapt to changing business needs**



**Preserve capital while enabling growth with phased migrations**

## Expert Help

All migration services are performed by Extreme Networks' industry-leading, global IT team.



### Quick Start

- Best suited for single-site deployments
- Fixed price, \$1,800 for a single site, 100 access points or less
- Fully remote, fast, and easy migration
- Remote service includes assessment, configuration, onboarding, and validation
- Stackable across multiple sites \*rules apply

### Custom Engagement

- Best suited for multi-site deployments
- Custom services plan for multi-site deployment projects up to end-to-end migration
- Option to pay with Extreme Service Units, a convenient way to contract with Extreme Professional Service engineers

# Other Service & Support Options



## Professional Services

- Proven methodology for planning, designing, implementing, and operating cloud-managed networks
- Rich, longstanding expertise in the networking industry from top IT engineers
- Available when, how, and where you need expert help the most



## Global Technical Assistance

- 9.5 / 10 Customer Satisfaction score
- 100% in-house support provided by Extreme certified experts with 10+ years average tenure
- Follow-the-sun coverage in 16 worldwide locations



## Premier Services

- Priority case queuing
- Global, designated support
- Deep knowledge of Extreme solutions and reach-back capabilities into Extreme engineering

## Migration Service Options Keeps Organizations Thriving

Discover how to build an affordable, simple WiNG migration strategy with Extreme Networks.  
Talk to a representative for more information.

## Customers Trust Extreme Networks Services

*It is evident to me that [Extreme] takes great pride in providing very good support. I wish ALL technology companies would take lessons from Extreme Networks.*

*- Technical Support Engineer,  
State & Local Government*

*Extreme has some of the best engineers I've ever worked with.*

*- Senior Engineer, K-12*

*We use many different network vendors, and I tell everyone Extreme has the best services and delivery teams – bar none.*

*- IT Director,  
Global Stadiums*