Prima CARE
by your side

Prima CARE Delivers Best-in-Class Patient Experience

Challenges

- Reliable connectivity for increasing number of devices to improve end-user and patient experience
- Additional bandwidth to support new medical devices and applications that improve patient care
- Secure management and access to sensitive patient data and records

Extreme Solutions

- ExtremeCloud™ IQ
- ExtremeWireless™
- ExtremeSwitching™

> *"The world of medicine has changed radically over the past several decades. Electronic medical records have taken over and everything we do has become very data intensive. The relationship with Extreme has changed the way we practice medicine all the way from the providers to the front office staff that requires reliability, speed, interoperability between different interfaces, and simply the way medicine is practiced now. Everything really depends on a team of IT specialists and everybody who supports them, like Extreme."*

**Dr. Martin Fogle,
Chief Medical Officer,
Prima CARE**

Prima CARE is a fast-growing, multi-specialty healthcare group based in Massachusetts. Since 1991, its practitioners and staff members have been dedicated to delivering a best-in-class patient experience through compassion and leading technology and services. As a recognized medical care leader in the region, Prima CARE's facilities provide a full range of diagnostic and laboratory services and has recently opened a 60,0000 square foot medical facility.

With a rapidly growing practice and a new medical facility, the healthcare group needed to deploy a network that could keep up with increasing volumes of users and new, bandwidth-demanding medical devices and applications. Other demands that needed to be addressed included greater control and visibility into network health and performance, and fortified patient data security.

In partnership with Extreme Networks, Prima CARE deployed reliable, high-speed Wi-Fi for internal and external end-users across its facilities through new high-performing wired and wireless Extreme solutions. With ExtremeCloud IQ, onsite network managers can easily identify and solve issues before they impact patients or staff, increasing patient data security and streamlining network management. Additional network bandwidth enables the healthcare group to take advantage of new digital technologies, like telehealth services and upgraded medical devices, without impacting network speeds or performance. With improved operational efficiency and the ability to support new medical technologies, Prima CARE has never been in a better position to focus on patients and deliver the highest quality care.

> *"I was thinking about reliability, expandability, and cost affordability and I feel Extreme met all those criteria. Having a small IT network, we needed something with centralized management, easy to deploy, and trouble-free. With ExtremeCloud IQ, we're able to see a dashboard of the network, make changes quickly on the fly, and keep our firmware updated. We're not technically held back by anything."*

Kevin Andrade, Director of Operations, Prima CARE

Results

High-Performing, Reliable Wi-Fi

- Fast, reliable connection for all users and their devices across facilities, regardless of traffic volume

Increased Network Bandwidth

- Greater capacity to support addition of new digital services and upgraded medical devices improve quality of patient care

Streamlined Management and Control

- Real-time management and control of network helps network managers easily identify and quickly resolve any issues before impact on end-users
- Increased patient data security and regular updates

Extreme networks