

Extreme Networks Subscription

On-Premise Networks with As-A-Service Agility

Over half of IT managers have found that their business's strategy has changed frequently in the last few years. Term commitments and depreciation cycles leave enterprise networks struggling to react to these changes. To help organizations keep pace, Extreme Networks Subscription provides the agility to quickly adjust and adapt to new, different, and transitory circumstances.

Additionally, the move to cloud computing involves more than the price of new technology. It's about being able to adjust quickly to evolving needs. Extreme's Subscription offering was developed to allow organizations to acquire what they want, where they want, when they want it.

As a result, organizations now have a network acquisition model that provides the same level of flexibility and agility as a cloud-based network. They can define the network they require today and seamlessly adjust to the shifts, at no cost, with no penalty, on their terms. Organizations can fund a significant percentage of their new Extreme network by simply transferring what they spend on monthly support services for legacy equipment.

Flexibility

Extreme Networks Subscription has no origination fees. Under our Extreme Extended Payment and Special Purchase Agreement (EPSPA) we transfer title to the customer upfront and they are the owner after the last payment has been made.

Eliminate Business Risk

With Extreme Networks Subscription, when business needs change, compatibility issues arise, or technology progresses, organizations can simply adjust their networks. Risk is eliminated because organizations can expand, contract, or refresh their network infrastructure on demand. With Extreme's Subscription offering, we help provide a mission ready, near future-proof network. Additionally, organizations can feel secure knowing that they're using proven enterprise-class technology that is employed by more than 90 percent of global 1000 data centers.

100% Compatible, 100% of the Time

Many organizations have fragmented network architectures that have been built and patched over time. When new components are introduced into aging infrastructure, compatibility issues may arise and leave organizations exposed to access and security issues. Extreme Networks Subscription allows organizations to change components on demand, ensuring complete compatibility today and every day.

Cost and Revenue Alignment

Extreme Networks Subscription enables cloud, hosting, in-house and other managed service providers to deliver new services over cloud-optimized network infrastructures by aligning network infrastructure costs with revenue, providing revenue tracking and streamlining time to profitability.



Provides on-demand upgradability



Enables limitless scalability



Facilitates predictable payment schedules



Aligns costs with consumption

Contact Extreme Capital Solutions

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