

Extreme Networks, Inc.

July 15, 2020

Additional Update to the End-of-Sale (EOS) Notification of Brocade-branded Transceivers and Cables SKUs, and Replacement with Equivalent Extreme-Branded SKUs.

EOS Notification Summary

This notification provides additional updates the EOS notices issued on 4/30/2019, 7/31/2018, 8/30/2019, 11/9/2019, and 3/16/2020 concerning the discontinuation of Brocade-branded cables and transceivers SKUs in the Extreme's portfolio. This update outlines:

- EOS and EOSL Dates (Tables 1, 2, 3, 4 and 5)
- List of software (S/W) releases and hardware (H/W) platforms supporting the replacement SKUs (Table 6).

Update in this revision:

- The End of Sale date for a number of SKUs below has been extended as highlighted below to allow additional
 time for customers to transition to the new replacement SKUs. Note that during this extended time, some
 components will experience extended lead times as new inventory will be purchased to support backlog orders
 only.
- 2. The 'replacement' part for a number of SKUs has been corrected compared with prior version.
- 3. Additional notes are also provided to clarify certain terms.

All changes compared with prior version are highlighted in the tables below.

Affected Products

The complete list of affected SKUs is provided in Tables 1, 2 and 3 below.



Table 1 - List of SKUs which previously had 7/15/2020 End of Sale date.

Current Orderable SKU	New Replacement SKU	Description	GA date of replacement	EOS date
100G-QSFP-4SFP-P-0101	100G-DACP-QSFP4SFP1M	100G Passive DAC QSFP28 to 4xSFP28 1m	Released	7/15/2020
100G-QSFP-4SFP-P-0301	100G-DACP-QSFP4SFP3M	100G Passive DAC QSFP28 to 4xSFP28 3m	Released	7/15/2020
100G-QSFP-ESR4	100G-ESR4-QSFP300M	100G ESR4 QSFP28 300m	TBD	12/31/2022
100G-QSFP-QSFP-AOC-				
1001	100G-AOC-QSFP10M-TA	100G AOC QSFP28 10m TAA	Released	1/15/2022
100G-QSFP-QSFP-P-0101	100G-DACP-QSFP1M	100G Passive DAC QSFP28 1m TAA	Released	7/15/2020
100G-QSFP-QSFP-P-0301	100G-DACP-QSFP3M	100G Passive DAC QSFP28 3m TAA	Released	7/15/2020
100G-QSFP-QSFP-P-0501	100G-DACP-QSFP5M	100G Passive DAC QSFP28 5m TAA	Released	7/15/2020
10G-SFP-AOC-0701	10G-AOC-SFP7M	10G AOC SFP+ 7m	TBD	1/15/2022
10G-SFP-AOC-1001	10G-AOC-SFP10M	10G AOC SFP+ 10m	TBD	1/15/2022
10G-SFP-BXD-S	10GB-BX10-D	10G BX - BiDi SFP+ 10km TX 1330nm	Released	7/15/2020
10G-SFP-BXU-S	10GB-BX10-U	10G BX - BiDi SFP+ 10km TX 1270nm	Released	7/15/2020
10G-SFP-LRM	10303	10G LRM SFP+ 220m	See note 1	7/15/2020
10G-SFP-LR-S	10302	10G LR SFP+ 10km	See note 1	7/15/2020
	Single pack 10302 or 8-pack 10G-			
10G-SFP-LR-S8	LR-SFP-ET8PK	10G LR SFP+ 10km 8pack	Released	7/15/2020
10G-SFP-SR-S	10301	10G SR SFP+ 300m	See note 1	7/15/2020
	Single pack 10301 or 8-pack 10G-			
10G-SFP-SR-S8	SR-SFP-ET8PK	10G SR SFP+ 300m 8pack	Released	7/15/2020
10G-SFP-SR-SA	Part extended indefinitely	10G SR SFP+ 300m TAA	NA	12/31/2025
10G-SFP-TWX-P-0101	10304	10G Passive DAC SFP+ 1m	See note 1	7/15/2020
10G-SFP-TWX-P-0108	Single pack 10304	10G Passive DAC SFP+ 1m 8pack	See note 1	7/15/2020
10G-SFP-TWX-P-0301	10305	10G Passive DAC SFP+ 3m	See note 1	1/15/2022
10G-SFP-TWX-P-0308	Single pack 10305	10G Passive DAC SFP+ 3m 8pack	See note 1	7/15/2020
10G-SFP-TWX-P-0501	10306	10G Passive DAC SFP+ 5m	See note 1	7/15/2020
10G-SFP-TWX-P-0508	Single pack 10306	10G Passive DAC SFP+ 5m 8pack	See note 1	7/15/2020
10G-SFP-USR	10G-USR-SFP100M	10G USR SFP+ 100m High Rx Sens	Released	1/15/2022
10G-SFP-USR-8	Single pack 10G-USR-SFP100M	10G USR SFP+ 100m High Rx Sens 8pack	Released	1/15/2022
10G-SFP-USR-SA8	No Replacement	10G USR SFP+ 100m TAA 8pack	NA	7/15/2020
10G-SFP-ZRD-T	Part extended indefinitely	10G ZR SFP+ 80km Tunable	NA	12/31/2025
1G-SFP-LX-OM	10052H	1G LX SFP 10km	See note 1	1/15/2023
1G-SFP-LX-OM-8	Single pack 10052H	1G SX SFP 10km Ind.Temp 8pack	See note 1	7/15/2020
1G-SFP-TX	10070H	1G BASE-T SFP 100m	See note 1	7/15/2020
25G-SFP28-SR	25G-SR-SFP100M	25G SR SFP28 100m	Released	7/15/2020
25G-SFP28-TWX-P-0101	25G-DACP-SFP1M	25G Passive DAC SFP28 1m	Released	7/15/2020
25G-SFP28-TWX-P-0108	Single pack 25G-DACP-SFP1M	25G Passive DAC SFP28 1m 8pack	Released	7/15/2020
25G-SFP28-TWX-P-0301	25G-DACP-SFP3M	25G Passive DAC SFP28 3m	Released	7/15/2020
25G-SFP28-TWX-P-0308	Single pack 25G-DACP-SFP3M	25G Passive DAC SFP28 3m 8pack	Released	7/15/2020
40G-QSFP-C-0101	40G-DACP-QSFP1M	40G Passive DAC QSFP+ 1m	Released	7/15/2020
40G-QSFP-C-0501	40G-DACP-QSFP5M	40G Passive DAC QSFP+ 5m	Released	7/15/2020
40G-QSFP-LM4	40G-LM4-QSFP160M	40G LM4 QSFP+ 160m 160m MMF. 1km SMF	Released	12/31/2022
40G-QSFP-LR4-1	40G-LR4-QSFP10KM	40G LR4 QSFP+ 10km	Released	1/15/2022
40G-QSFP-LR4-8	Single pack 40G-LR4-QSFP10KM	40G LR4 QSFP+ 10km 8pack	Released	1/15/2022
40G-QSFP-QSFP-AOC-1001	40G-AOC-QSFP10M	40G AOC QSFP+ 10m	Released	7/15/2020
40G-QSFP-SR-BIDI	40G-BDSR-QSFP150M	40G BiDi - SR QSFP+ 150m	Released	7/15/2020
40G-QSFP-4SFP-P-0101	40G-DACP-QSFP4SFP1M	40G Passive DAC QSFP+ to 4xSFP+ 1m	TBD	12/31/2022
40G-QSFP-4SFP-P-0301	40G-DACP-QSFP4SFP3M	40G Passive DAC QSFP+ to 4xSFP+ 3m	Released	7/15/2020
40G-QSFP-4SFP-P-0501	40G-DACP-QSFP4SFP5M	40G Passive DAC QSFP+ to 4xSFP+ 5m	Released	7/15/2020
CFP2-TO-QSFP28-MOD	100G-ADPT-CFP2-QSFP	100G CFP2 to QSFP28 adapter	Released	7/15/2020



Table 2 - List of SKUs which went EOS on 12/31/2019 as previously indicated in prior versions.

TUDIO E	l cree willow work	t EOS on 12/31/2019 as previously ii	· ·	or versions.	
Current Orderable SKU	New Replacement SKU	Description	GA date of replacement	EOS date	
10G-SFP-LR-SA	10302	10G LR SFP+ 10km	See note 1	12/31/2019	
1G-SFP-LX-OM-T	10052H	1G LX SFP 10km	See note 1	12/31/2019	
100G-QSFP28-LR4-10KM	100G-LR4-QSFP10KM	100G LR4 QSFP28 10km	Released	12/31/2019	
40G-QSFP-QSFP-P-0101	40G-DACP-QSFP1M	40G Passive DAC QSFP+ 1m	Released	12/31/2019	
40G-QSFP-QSFP-P-0301	40G-DACP-QSFP3M	40G Passive DAC QSFP+ 3m	Released	12/31/2019	
40G-QSFP-QSFP-P-0501	40G-DACP-QSFP5M	40G Passive DAC QSFP+ 5m	Released		
100FX-SFP-IR-OM				12/31/2019	
	No Replacement	100M FX SFP 15km	NA NA	12/31/2019	
10G-SFP-LRM-8	No Replacement	10G LRM SFP+ 220m 8pack	NA NA	12/31/2019	
10G-SFP-LR-SA8	No Replacement	10G LR SFP+ 10km TAA 8pack	NA NA	12/31/2019	
10G-SFP-SR-SA8	No Replacement	10G SR SFP+ 300m TAA 8pack	NA NA	12/31/2019	
10G-SFP-USR-SA	No Replacement	10G USR SFP+ 100m TAA	NA	12/31/2019	
10G-XFP-LR-4	No Replacement	1310nm XFP LC 10km 4 Pack	NA	12/31/2019	
16G-SFP-000192	No Replacement	16G SR SFP+ 300m	NA	12/31/2019	
16G-SFP-000193	No Replacement	16G SR SFP+ 300m 8pack	NA	12/31/2019	
16G-SFP-000198	No Replacement	16G LR SFP+ 10km	NA	12/31/2019	
16G-SFP-000199	No Replacement	16G LR SFP+ 10km 8pack	NA	12/31/2019	
16G-SFP-000245	No Replacement	64G SW4 QSFP+ 100m 16GFC SW interop.	NA	12/31/2019	
1G-SFP-CWDM80-1470	No Replacement	1G ZR SFP 80km CWDM 1470nm	NA	12/31/2019	
1G-SFP-CWDM80-1490	No Replacement	1G ZR SFP 80km CWDM 1490nm	NA	12/31/2019	
1G-SFP-CWDM80-1510	No Replacement	1G ZR SFP 80km CWDM 1510nm	NA	12/31/2019	
1G-SFP-CWDM80-1530	No Replacement	1G ZR SFP 80km CWDM 1530nm	NA	12/31/2019	
1G-SFP-CWDM80-1550	No Replacement	1G ZR SFP 80km CWDM 1550nm	NA	12/31/2019	
1G-SFP-CWDM80-1570	No Replacement	1G ZR SFP 80km CWDM 1570nm	NA	12/31/2019	
1G-SFP-CWDM80-1590	No Replacement	1G ZR SFP 80km CWDM 1590nm	NA	12/31/2019	
1G-SFP-CWDM80-1610	No Replacement	1G ZR SFP 80km CWDM 1610nm	NA	12/31/2019	
1G-SFP-LHA-OM-T	No Replacement	1G LHA SFP 80km Ind.Temp	NA	12/31/2019	
1G-SFP-LHB	No Replacement	1000Base-LHB SFP optic, SMF, LC, 150km	NA	12/31/2019	
40G-QSFP-LR4-INT-8	No Replacement	40G LR4 QSFP+ 10km 10G-LR interop. 8pack	NA	12/31/2019	
8G-SFP-000153	No Replacement	8G LR SFP 10km	NA	12/31/2019	
8G-SFP-000163	No Replacement	8G SR SFP 150m	NA	12/31/2019	
8G-SFP-000164	No Replacement	8G SR SFP 150m 8pack	NA	12/31/2019	
8G-SFP-000172	No Replacement	8G LR SFP 10km 8pack	NA	12/31/2019	
8G-SFP-000174	No Replacement	8G ELS SFP 25km	NA	12/31/2019	
XBR-VDXFCOE-01	No Replacement	Optics pack + paper license Combo	NA	12/31/2019	
XBR-VDXFCOE-02	No Replacement	Optics pack + paper license Combo	NA	12/31/2019	
XEN-TWX-0101	No Replacement	10G Active DAC SFP+ 1m	NA	12/31/2019	
XEN-TWX-0108	No Replacement	10G Active DAC SFP+ 1m 8pack	NA	12/31/2019	
XEN-TWX-0111	No Replacement	10GE TWINAX COPPER CABLES 1m	NA	12/31/2019	
XEN-TWX-0301	No Replacement	10G Active DAC SFP+ 3m	NA	12/31/2019	
XEN-TWX-0308	No Replacement	10G Active DAC SFP+ 3m 8pack	NA	12/31/2019	
XEN-TWX-0311	No Replacement	10GE TWINAX COPPER CABLES 3m	NA	12/31/2019	
XEN-TWX-0501	No Replacement	10G Active DAC SFP+ 5m	NA	12/31/2019	
XEN-TWX-0508	No Replacement	10G Active DAC SFP+ 5m 8pack	NA	12/31/2019	
XEN-TWX-0511	No Replacement	10GE TWINAX COPPER CABLES 5m	NA	12/31/2019	
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Table 3 - List of SKUs which previously had 1/15/2021 End of Sale date.

Current Orderable SKU	New Replacement SKU	Description	GA date of replacement	EOS date
1G-SFP-000190	10070H	1G BASE-T SFP 100m	See note 1	1/15/2022
10G-SFP-ZR	10310	10G ZR SFP+ 80km	See note 1	1/15/2021
100G-QSFP28-CWDM4-				
2KM	100G-CWDM4-QSFP2KM	100G CWDM4 QSFP28 2km	Released	1/15/2021
100G-QSFP28-LR4-LP-				
10KM	100G-LR4-QSFP10KM	100G LR4 QSFP28 10km	Released	1/15/2021
100G-QSFP28-LR4L-2KM	100G-LR4-QSFP2KM	100G LR4 QSFP28 2km	Released	1/15/2021
100G-QSFP28-SR4	100G-SR4-QSFP100M	100G SR4 QSFP28 100m	Released	1/15/2021
10G-SFP-TWX-0101	10G-DACA-SFP1M	10G Active DAC SFP+ 1m	TBD	1/15/2022
10G-SFP-TWX-0108	Single pack 10G-DACA-SFP1M	10G Active DAC SFP+ 1m 8pack	TBD	1/15/2021
10G-SFP-TWX-0301	10G-DACA-SFP3M	10G Active DAC SFP+ 3m	TBD	1/15/2022
10G-SFP-TWX-0308	Single pack 10G-DACA-SFP3M	10G Active DAC SFP+ 3m 8pack	TBD	1/15/2021
10G-SFP-TWX-0501	10G-DACA-SFP5M	10G Active DAC SFP+ 5m	TBD	1/15/2022
10G-SFP-TWX-0508	Single pack 10G-DACA-SFP5M	10G Active DAC SFP+ 5m 8pack	TBD	1/15/2021
10G-SFP-ER	10G-ER-SFP40KM-ET	10G ER SFP+ 40km Ext.Temp	Released	1/15/2021
10G-SFP-LR	10G-LR-SFP10KM-ET	10G LR SFP+ 10km Ext.Temp	Released	1/15/2021
10G-SFP-LR-8	10G-LR-SFP10KM-ET8PK	10G LR SFP+ 10km 8pack Ext.Temp	Released	1/15/2021
10G-SFP-SR	10G-SR-SFP300M-ET	10G SR SFP+ 300m Ext.Temp	Released	1/15/2022
10G-SFP-SR-8	10G-SR-SFP300M-ET8PK	10G SR SFP+ 300m 8pack Ext.Temp	Jul-20	1/15/2022
40G-QSFP-4SFP-AOC-1001	40G-AOC-QSFP4SFP10M	40G AOC QSFP+ to 4xSFP+ 10m	TBD	1/15/2022
40G-QSFP-QSFP-C-0101	40G-DACA-QSFP1M	40G Active DAC QSFP+ 1m	Released	1/15/2021
40G-QSFP-QSFP-C-0301	40G-DACA-QSFP3M	40G Active DAC QSFP+ 3m	Jul-20	1/15/2022
40G-QSFP-4SFP-C-0101	40G-DACA-QSFP4SFP1M	40G Active DAC QSFP+ to 4xSFP+ 1m	Released	1/15/2021
40G-QSFP-4SFP-C-0301	40G-DACA-QSFP4SFP3M	40G Active DAC QSFP+ to 4xSFP+ 3m	TBD	1/15/2022
40G-QSFP-4SFP-C-0501	40G-DACA-QSFP4SFP5M	40G Active DAC QSFP+ to 4xSFP+ 5m	Released	1/15/2021
40G-QSFP-QSFP-C-0501	40G-DACA-QSFP5M	40G Active DAC QSFP+ 5m	Released	1/15/2021
40G-QSFP-ER4-1	Part extended indefinitely	40G ER4 QSFP+ 40km	NA	12/31/2025
40G-QSFP-ESR4	40G-ESR4-QSFP400M-NT	40G ESR4 QSFP+ 400m 10G-SR interop.	Released	1/15/2021
40G-QSFP-SR4-1	40G-SR4-QSFP150M	40G SR4 QSFP+ 150m	Released	1/15/2021
40G-QSFP-SR4-INT	40G-SR4-QSFP150M-NT	40G SR4 QSFP+ 150m 10G-SR interoperable	TBD	1/15/2022
10G-SFP-ZR-2	Single pack 10310	10G ZR SFP+ 80km 2pack	See note 1	1/15/2021
		1 -		
10G-SFP-ER-2	Single pack 10G-ER-SFP40KM-ET	10G ER SFP+ 40km 2pack Ext.Temp	Released	1/15/2021
	Single pack 40G-ESR4-QSFP400M-	·		
40G-QSFP-ESR4-8	NT	40G ESR4 QSFP+ 400m 8pack	Released	1/15/2021
40G-QSFP-SR4-8	Single pack 40G-SR4-QSFP150M	40G SR4 QSFP+ 150m 8pack	Released	1/15/2021

Note 1: Even though the replacement SKU is already available and quoted in the price list, it may not be supported yet on the switches, routers and software releases of the corresponding EOS SKU it is replacing.



Table 4 - List of SKUs which were included in the Nov. 8, 2019 EOS notification were removed from the March 16, 2020 update. No changes are made to this table.

Current Orderable SKU	New Replacement SKU	Description	GA date of replacement	EOS date
10G-SFPP-USR-8-E	No Replacement	10G USR SFP+ 100m High Rx Sens 8pack	NA	TBD
10G-SFPP-USR-E	No Replacement	10G USR SFP+ 100m High Rx Sens	NA	TBD

Table 5 - List of SKUs which were identified in the Nov. 8, 2019 EOS notification as having been removed from that EOS notification and will remain 'for sale' indefinitely. No change has been made to the status of these SKUs, and this table is included for consistency with the March 16th notification only.

	New Replacement		GA date of	
Current Orderable SKU	SKU	Description	replacement	EOS date
100FX-SFP-OM	NA	100M FX SFP 2km	NA	Removed from EOS notification
100FX-SFP-LR-OM	NA	100M FX SFP 40km	NA	Removed from EOS notification
100FX-SFP-OM-8	NA	100M FX SFP 2km 8pack	NA	Removed from EOS notification
10G-XFP-1310-LRM	NA	10G LRM XFP 220m	NA	Removed from EOS notification
10G-XFP-ER	NA	10G ER XFP 40km	NA	Removed from EOS notification
10G-XFP-LR	NA	10G LR XFP 10km	NA	Removed from EOS notification
10G-XFP-SR	NA	10G SR XFP 300m	NA	Removed from EOS notification
10G-XFP-SR-4	NA	10G SR XFP 300m 4pack	NA	Removed from EOS notification
10G-XFP-ZR	NA	10G ZR XFP 80km	NA	Removed from EOS notification
1G-SFP-BXD	NA	1G BX - BiDi SFP 10km TX 1490nm	NA	Removed from EOS notification
1G-SFP-BXU	NA	1G BX - BiDi SFP 10km TX 1310nm	NA	Removed from EOS notification
1G-SFP-LHA-OM	NA	1G LHA SFP 80km	NA	Removed from EOS notification
1G-SFP-SX-OM	NA	1G SX SFP 550m Attempt	NA	Removed from EOS notification
1G-SFP-SX-OM-8	NA	1G SX SFP 550m Ext.Temp 8pack	NA	Removed from EOS notification
1G-SFP-SX-OM-T	NA	1G SX SFP 550m	NA	Removed from EOS notification
100G-CFP2-ER4-40KM	NA	100G ER4 CFP2 40km	NA	Removed from EOS notification
100G-CFP2-LR4-10KM	NA	100G LR4 CFP2 10km	NA	Removed from EOS notification
100G-CFP2-SR10	NA	100G SR10 CFP2 100m	NA	Removed from EOS notification
40G-QSFP-LR4-INT	NA	40G PSM4 QSFP+ 10km 10G-LR interoperable	NA	Removed from EOS notification



Definitions

- End-of-Sales Announcement Date: Date of official End-of-Sales notice.
- **End-of-Sales Date:** The last date to order the product through Extreme Networks point-of-sale mechanisms. The product is no longer offered for sale after this date.
- End-of- Software Maintenance Date: The last date that Extreme will release any maintenance or patch releases for a specific major release.
- End-of-Support-Life Date: The last date a product will be supported by Extreme Networks.

End of Sales Milestone Dates

Milestone Dates for parts shown in Table 1

Part Number	EOS Announce Date	EOS Date	Last Supported Release Stream (Projected)	EOSM Date	EOSL Date
List provided in Table 1	04/30/2019	As shown above	N/A	NA	7/15/2030

Milestone Dates for parts shown in Table 2

Part Number	EOS Announce Date	EOS Date	Last Supported Release Stream (Projected)	EOSM Date	EOSL Date
List provided in Table 2	04/30/2019	12/31/2019	N/A	NA	12/31/2024

Milestone Dates for parts shown in Table 3

Part Number	EOS Announce Date	EOS Date	Last Supported Release Stream (Projected)	EOSM Date	EOSL Date
List provided in Table 3	04/30/2019	As shown above	N/A	NA	1/15/2031

Important Notes:

- 1. The availability of each individual part is "while supplies last", and supply of any module is not guaranteed through the End of Sale date.
- 2. Support services for the parts defined in this announcement are "Service Associated" with the chassis or module in which they are used. The EOSL date shown above for SKUs indicated in Table 1 reflects extension of the standard EOSL date to enable service association with chassis/modules which have not yet been announced for EOS. During the support period, Return Merchandise Authorization (RMA) replacements will use EOS SKUs if available, after which the equivalent new replacement SKUs will be



provided.

- 3. During the EOS notification period, certain parts may experience extended lead times.
- 4. The company name on the transceiver/cable and outside packaging may change to reflect "Extreme". The device is otherwise identical to the part which had "Brocade" company name on the label/packaging.

S/W Release Support for Replacement Parts listed above

All EOS SKUs listed in Tables 1, 2 and 3 will be supported on:

- All existing supported S/W releases with which they are currently supported.
- All S/W releases prior to EOSL date of the supporting platform or optic unless noted in future software release notes.

All New Replacement SKUs listed in Tables 1, 2 and 3:

- Are supported in releases and platforms as indicated by the Optics Compatibility Tool which is found at https://optics.extremenetworks.com. Please refer to this tool and/or specific release notes for individual releases and later releases to confirm which replacement SKUs are supported in each release.
- Will operate as an "unsupported" devices on existing supported S/W releases that do not support the Replacement Optics above as defined by the Optics Compatibility Tool or release notes. In these cases, Digital Optical Monitoring may not function. Customers are recommended to upgrade to the releases listed in the Optics Compatibility Tool and/or release notes.

Customers operating older unsupported software releases are recommended to upgrade to the latest software releases indicated for Optic support, which will provide support for replacement SKUs listed above as indicated by the Optics Compatibility Tool and release notes for each release.

Terms & Conditions

Orders are subject to product availability. Extreme Networks shall not have any liability for failure to meet a delivery date.



Ongoing Support

During the support period, Return Merchandise Authorization (RMA) replacements will use EOS SKUs if available, after which the equivalent new replacement SKUs will be provided. Extreme Networks reserves the right to change prices and/or discontinue any service plans at any time on end-of-sale product. For detailed information regarding service pricing on this end-of-sale product, please consult your local Extreme Networks sales representative for the most recent price list.

Contact Information

For more product information, please contact PLM via PLM@extremenetworks.com

For service information, please contact Services via servicemarketing@extremenetworks.com

Terms and Conditions:

- All terms and conditions of sale shall be governed by Customer's (or Channel Partner's, where applicable)
 applicable agreement or Extreme's Standard Terms and Conditions of Sale and Services in the absence of such a
 written agreement.
- Valid and existing contractual discounts, if any, will continue to apply where applicable.

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