

## Benefits

### Achieve Flexible Access to Secure Networks Professional Services and Training

- Service units can be applied to the Professional Services you need, when you need them
- Some typical applications for Extreme Professional Services engagements include:
  - BYOD deployment
  - Wireless services: deployment, site surveys and assessments
  - Network Health checks and assessments
  - Deployment of any Extreme solution
  - Staff augmentation
- Extreme Service Units may also be used for open enrollment or custom training

### Simple to Purchase and Easy to Use

- Easily determine the number of Extreme Service Units required for any implementation by collecting a simple set of information
- The estimation process allows for a detailed scope of delivery to be developed after the buying decisions have been made
- You can balance usage between professional services and training based on your current needs

### Align IT Budget and Network Deployment Timelines

- Access to Extreme Professional Services can be purchased under existing budget guidelines, then utilized as appropriate to match IT's operational timelines
- Service Units can be procured at point of sale and used any time within the ensuing 12 months



## Extreme Service Units

### Flexible Access to Extreme Professional Services and Training

Extreme Networks develops unique network solutions that deliver integrity, performance and security for your networking infrastructure, and the resources and applications that depend on it. Extreme Networks' Professional Services greatly simplify the implementation of your network, and accelerate the return on investment for the purchased solution. Training enables optimal operations and ongoing efficiency. Extreme Service Units make it easy to purchase and reserve access to Extreme Professional Services & Training, while giving you the flexibility to utilize these services at the time most convenient for you. By purchasing Extreme Service Units, you gain access to our entire portfolio of Professional Services & Training offerings for up to one year from date of purchase.

## Specifications

Each Extreme Service Unit (ESU) provides one of the following:

- One day (8 hours) of professional services engineering time \*\*
- One open enrollment training session per unit
- Customized training course delivered at your location or at a corporate location at a custom price

Pricing includes T&E coverage for onsite engagements of 3 days or more. There is a one-year expiration. Standard Professional Services Terms and Conditions apply. For more information on the PS terms and conditions, please visit:

<http://learn.extremenetworks.com/rs/extreme/images/Professional-Services-Terms-and-Conditions.pdf>

| Quantity                 | SKU       |
|--------------------------|-----------|
| 1 Extreme Service Unit   | PS-ESU-1  |
| 5 Extreme Service Units  | PS-ESU-5  |
| 10 Extreme Service Units | PS-ESU-10 |
| 20 Extreme Service Units | PS-ESU-20 |

\*\* Extreme Service Unit (ESU) engineering time is defined as one (1) engineer onsite for one (1) eight standard hour day. Standard hours consist of Monday through Friday, 8am to 5pm, local time and does not include holidays. Non-standard hours are recognized at an accelerated rate of 1.5x per non-standard day. Non-standard hours consist of Monday through Friday, 5pm to 8am, weekends (Saturday/Sunday) and holidays.

## Contact Us

For more information, call Extreme Networks toll free at [+1-877-801-7082](tel:+1-877-801-7082), or +1-603-952-5000 and visit us on the Web at [www.extremenetworks.com](http://www.extremenetworks.com).



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