



Define the Future with On-Demand Network Acquisition

Key Benefits

- Offers OpEx, as-a-service budget availability
- Provides on-demand upgradability
- Enables limitless scalability
- Facilitates predictable payment schedules
- Aligns costs with consumption

Extreme Network Subscription

Across the US Federal Government, the focus on IT Service Management principles has emphasized the need to ensure IT investments are tied to delivering better national security and agency mission outcomes, with high-end-user satisfaction and high levels of cyber security. This initiative has even led some government organizations to explore outsourcing enterprise IT services so they can focus internal resources on core mission objectives.

At the same time, business priorities are in constant flux and technology continues to advance at an astonishing rate, leading to an increasing gap between IT infrastructure capabilities and business needs. While many core IT services can be offered from public or government authorized cloud providers, requirements for on-premise enterprise network infrastructure will likely always remain.

Modern network solutions that leverage fabric architectures, enable DevOps integration, and offer cloud-like operations in a local or private cloud package are key elements to reducing IT systems complexity, delivering on Zero Trust principles, and increasing end user satisfaction. The primary barrier to moving to these new technologies is often the length of the acquisition cycle and up-front capital (CapEx) costs. While the ability to use OpEx budgets is fundamental to acquiring cloud-based IT services, networks remain a significant, often prohibitive, capital expense.



On-Premise Networks with As-a-Service Agility

Now with Extreme Network Subscription, physical network infrastructure can be acquired in the same flexible, pay-as-you-go services model as software and cloud-based offerings.

Customers and partners can define the network they require today and seamlessly adjust to requirements changes, at no cost, with no penalty, on their terms.



Increased Capital Efficiency

With Extreme Network Subscription, organizations can refresh their network infrastructure or adjust capacity simply without the need for capital expenditure. As a result, they can focus on their mission instead of their network infrastructure.



As-a-Service Flexibility

Extreme Network Subscription has no origination fees, no fixed term, and no penalties for early termination, allowing organizations to pay for network capacity as they consume it.



Support Every Step of the Way

From the moment they deploy their networking technology, organizations can be assured that Extreme Networks experts are always close at hand. Extreme Network Subscription includes secure remote access, 24x7 telephone support, around the-clock online support, and next day advanced hardware replacement, helping to ensure that Extreme Networks support is available when organizations need it.



Eliminate Risk and Improve Business Agility

To help organizations keep pace, Extreme Network Subscription provides the agility to quickly adjust and adapt to new, different, and transitory circumstances. Organizations no longer have to try to forecast the future. When business needs change, compatibility issues arise, or technology progresses, organizations can simply adjust their networks.

Risk is eliminated because organizations have the ability to expand, contract, or refresh their network infrastructure on-demand. With Extreme Network Subscription, the network will always be mission ready. Additionally, organizations can feel secure knowing that they are using proven enterprise-class technology that is employed by more than 90 percent of Global 1000 data centers.



100 % Compatible, 100 % of the Time

Many organizations have fragmented network architectures that has been built and patched over time. When new components are introduced into aging infrastructure, compatibility issues may arise and leave organizations exposed to access and security issues. Extreme Network Subscription allows organizations to change components on demand, ensuring complete compatibility today and every day.



Cost/Revenue Alignment

Extreme Network Subscription enables cloud, hosting, in-house, and other managed service providers to deliver new services over cloud-optimized network infrastructures by aligning network infrastructure costs with revenue, providing revenue tracking, and streamlining time to profitability.