MiLB Network Starter Kits

Jump start your digital transformation journey with purpose-built IT network kits for Minor League Baseball. Learn more about the deliverables, components, and technologies.

Network Start Kit Deliverables

Purpose-Built Solution Sets for MiLB Teams and Ballparks

Designed to Enable in Demand Venue Use Cases

Customizable for Team and Ballpark Need

Scalable for Growth with Digital Initiatives and Technology Adoption

Exclusive MiLB Promotional Pricing and Offer

Starter Kit Components

ExtremeCloud IQ **+** ExtremeWireless **+** ExtremeSwitching **+** Extreme Services

ExtremeCloud IQ

- Management, Control, Security, Analytics
- Single Platform for Simplicity and Ease of Use
- Wired and Wireless from One Pane of Glass
- Location-Based Insights
- Scalable for Multiple Sites and Locations

## Wi-Fi 6E Venue Access Points

- Built for High-Density, High-Capacity, High-Efficiency Performance
- Universal Hardware Platform with Cloud and On-Premise Management
- Latest Generation Wi-Fi Technology for Today and Future Bandwidth Needs
- Ruggedized for Venues: Weather, Temperature, Element Proof

MiLB Network Starter Kits

Providing the core IT competencies to enable digital advancement on gameday

Enhanced Fan Experiences

Optimized Event Operations
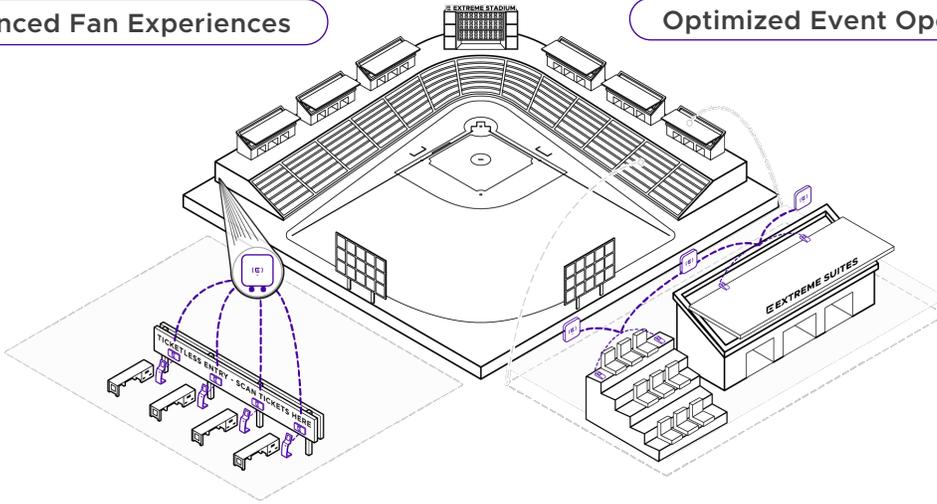
Connectivity **Management** **Security** **Analytics**

Advancing the Fan Experience and Ballpark Operations

CONNECTED PREMIUM SEATING

AP5010 (Indoor)	AP5050U (Outdoor)	5520-24W
QTY: 10x	QTY: 10x	QTY: 2x

CONNECTED BALLPARK ENTRANCES
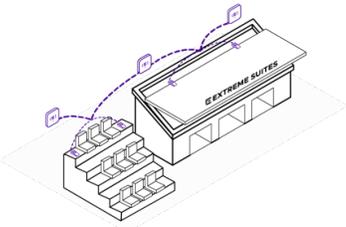
AP5050D (Outdoor)	AP5050U (Outdoor)	5520-24W
QTY: 9x	QTY: 9x	QTY: 2x

ExtremeCloud IQ

Centralized Management

Zero Trust Security

BYOD/Device Onboarding

Data Analytics and Location Services
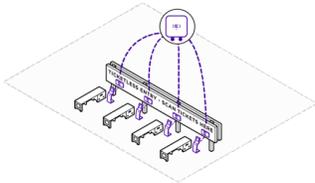
Offer for MiLB

Seating Kit: $28K Each | **Entrance Kit:** $40K Each

Substantial MiLB discount: jump start your digital transformation efforts AND scale for future bandwidth demands.